

LABOR CATEGORIES	UNIT OF SALE	PRICE PER UNIT
Executive Coach Labor hour	Labor hour	\$ 428.95
Consultant Labor hour	Labor hour	\$ 329.95
Executive Professional Development Specialist	Labor hour	\$ 263.96
ProjectManager Labor hour	Labor hour	\$ 217.77
Senior Professional Development Specialist	Labor hour	\$ 197.98
Curriculum Developer	Labor hour	\$ 191.38
Analyst	Labor hour	\$ 178.31
Professional Development Specialist 55	Labor hour	\$ 145.17
Professional Development Specialist 45	Labor hour	\$ 118.78
Specialist 35	Labor hour	\$ 98.98

TRAINING COURSES	UNIT OF SALE	PRICE PER UNIT
0.5 day course (1/2 day)	Per course (1-25 participants)	\$ 2,471.72
1 day course	Per course (1-25 participants)	\$ 3,295.62
1.5 day course	Per course (1-25 participants)	\$ 4,119.54
2 day course	Per course (1-25 participants)	\$ 6,005.03
3 day course	Per course (1-25 participants)	\$ 9,898.91

SUPPORT PRODUCTS	UNIT OF SALE	PRICE PER UNIT
Participant Handbooks	Each	\$ 50.07
Assessment A	Each	\$ 102.00
Assessment B	Each	\$ 161.61
Assessment C	Each	\$ 390.29

### NOTES FOR COMMERCIAL CUSTOMERS

#### Training Courses

All Vantage training courses include one (1) Vantage trainer and training delivery for up to 25 participants. The price quoted for courses does not include Participant Handbooks.

If clients desire two (2) or more trainers for a workshop, Vantage will negotiate the additional cost depending upon course length, number of courses ordered, and other factors.

#### Assessments

**Type A assessments** include the Myers-Briggs Type Indicator (MBTI), StrengthsFinder, Thomas-Kilmann Conflict Mode Instrument (TKI), and Strong Interest Inventory.

**Type B assessments** include the Emotional Intelligence Appraisal (EQ), EQ-I 2.0, Strength Deployment Inventory (SDI), and DiSC.

**Type C assessments** include 360 assessments.

Additional assessments beyond those noted above are available; please ask if you are looking for an assessment not listed in the Type A, B, and C descriptions.

The price for each individual assessment includes Vantage administering the assessments online and an electronic report of each individual's unique assessment results. Assessment results are confidential and are only shared with the participant (and assigned coach if desired by the client).

Assessment debrief and related coaching is an optional service charged at Vantage's Executive Coach or Consultant labor rate depending upon the assessment to be debriefed and the type of coaching requested.